

**Day 1**

TIME	TRAINING LECTURE	KEY POINTS	FACULTY / SPEAKER
5:30 – 6:00 pm	<i>Registration and Dinner</i>		
6:00 – 6:15 pm	Welcome to LI/Explanation of Networking Task		Ben Woodward Programs Coordinator, Leadership Institute
6:15 – 7:00 pm	Careers in the Conservative Movement	<ul style="list-style-type: none"> <li>• Types of jobs available in the conservative movement</li> <li>• Resources available to you in your job search</li> <li>• The current landscape, what is hot right now?</li> </ul>	
7:00 – 7:45 pm	Interviews	<ul style="list-style-type: none"> <li>• Research, preparation, and materials</li> <li>• How to handle the interview process and how to follow-up</li> </ul>	
7:45 – 8:00 pm	Break		
8:00 – 9:00 pm	Negotiations	<ul style="list-style-type: none"> <li>• Negotiate your salary and benefits to get the best possible compensation.</li> </ul>	
9:00 pm	Adjournment		

**Day 2**

TIME	TRAINING LECTURE	KEY POINTS	FACULTY / SPEAKER
5:30 – 6:00 pm		<i>Dinner</i>	
6:00 – 6:45 pm	The Where, When, What, and How of Networking	<ul style="list-style-type: none"> <li>• Build your networking strategy</li> <li>• Turn first time encounters into long lasting professional relationships</li> <li>• Put your connections to good use</li> </ul>	
6:45 – 7:30 pm	Build a Strong Reputation in the Movement	<ul style="list-style-type: none"> <li>• What is a brand, and how do you create one for yourself?</li> <li>• Understand the way people see you</li> <li>• Manage your reputation in the movement</li> </ul>	
7:30 – 7:45 pm		<i>Break</i>	
7:45 – 8:45 pm	Panel Discussion: Jobs on the Hill, Think Tanks, Lobbying, and Journalism	<ul style="list-style-type: none"> <li>• I did it so can you: How I came to be here</li> <li>• Discussion, understanding the different career paths and why you should keep your options open</li> <li>• Q &amp; A</li> </ul>	
8:45 – 9:00 pm	Questions and Winner of the Networking Task		